



THE HUMAN-TECHNOLOGY FUSION MAKING OUR COMMUNITIES SAFER

ED RENNA
EASTERN REGIONAL SALES MANAGER



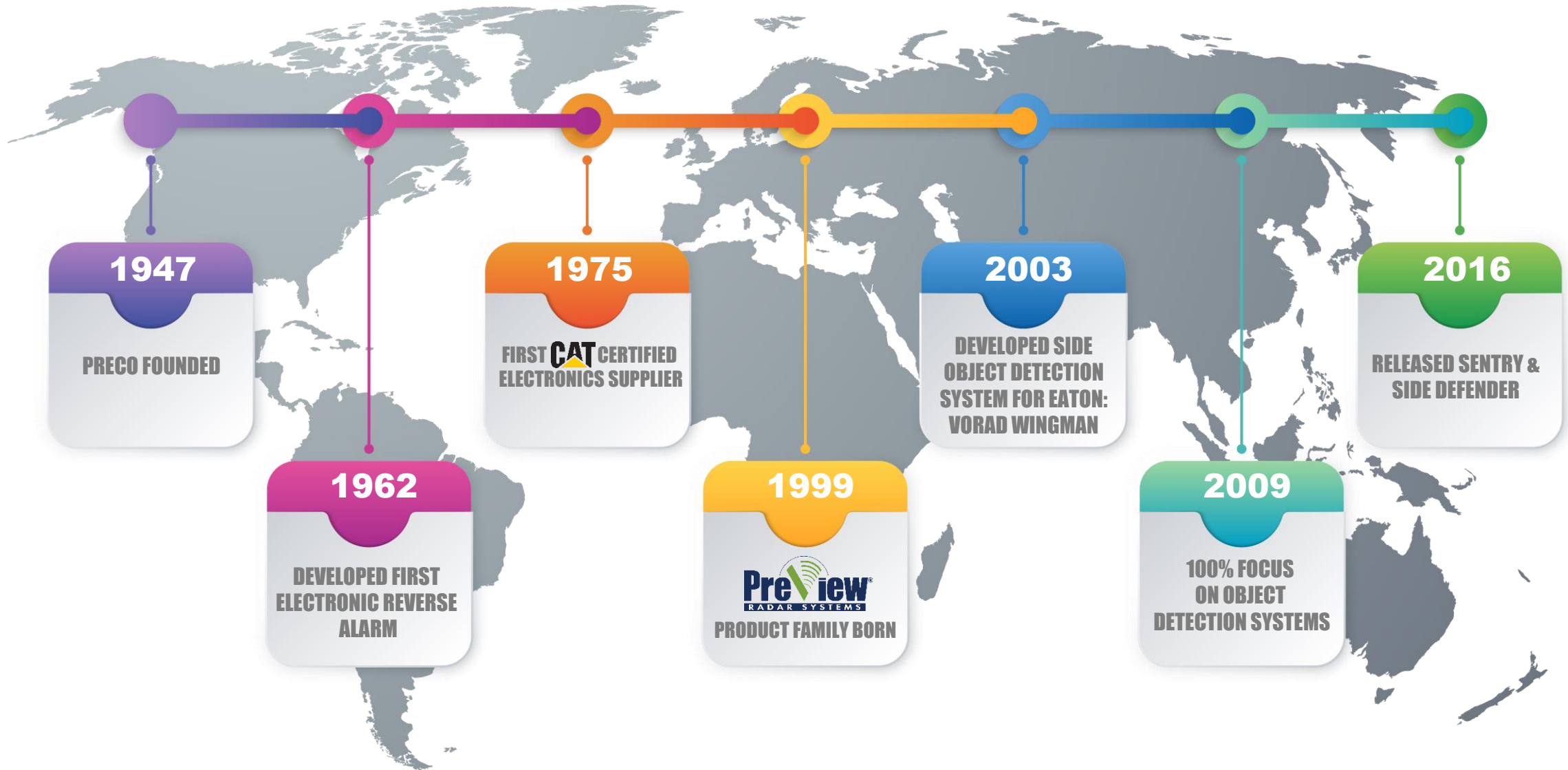
WHO WE ARE

PRECO[®]
ELECTRONICS

PRECO Electronics supports your vision for an injury-free workplace. Our rugged, **radar-based blind spot monitoring technology** detects humans better than any other radar product on the market. We protect what's most important so your employees can rest easy, knowing their safety is in good hands.



A HISTORY OF SAFETY



HEAVY-DUTY MARKET LEADERSHIP

ON-ROAD

OFF-ROAD

Heavy Trucks

Waste & Recycling

Utilities

Construction

Mining

Aftermarket

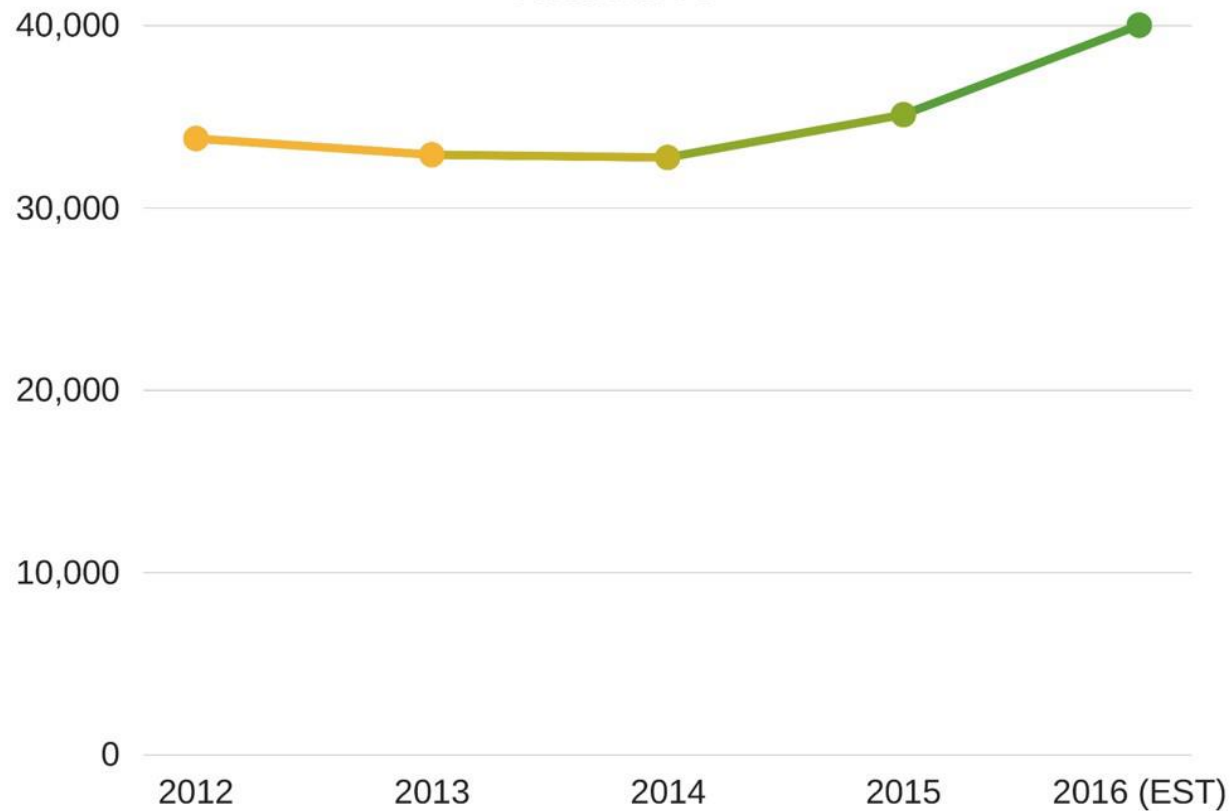
Customers



OEM



Fatalities



14%

the biggest two-year jump in more than five decades

Source: National Highway Traffic Safety Administration

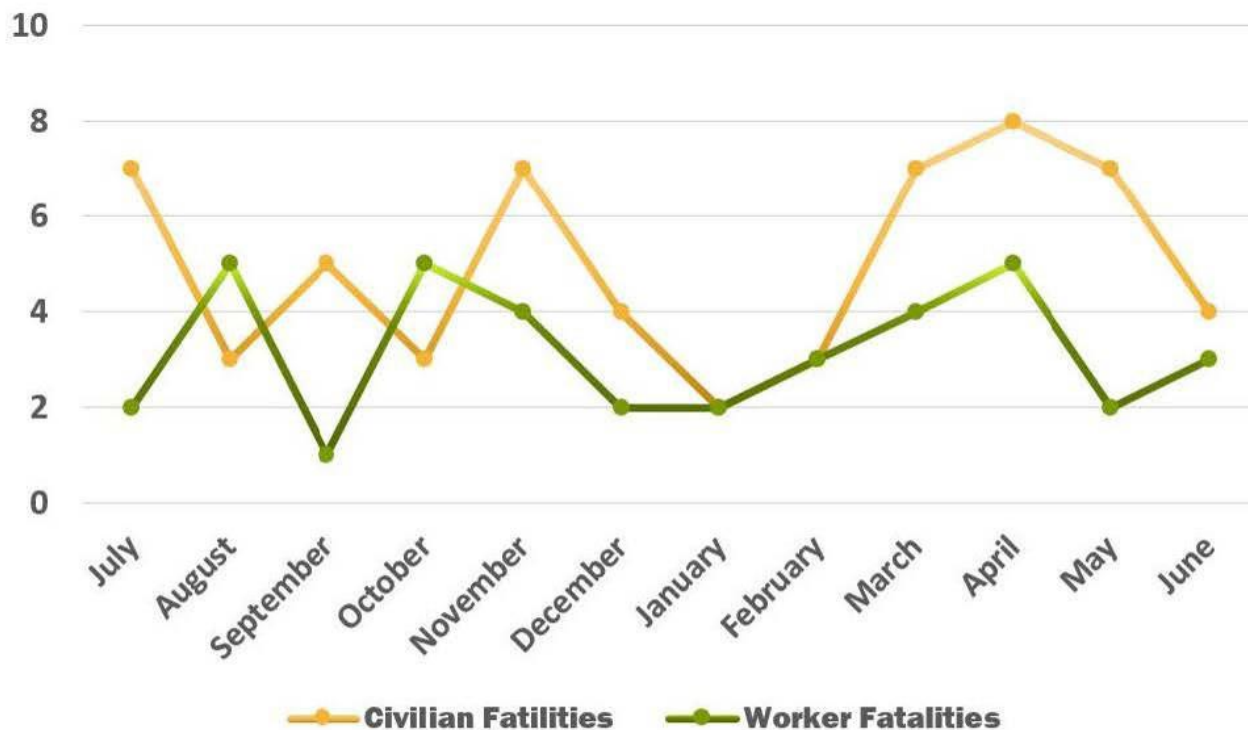


economic cost =
\$242 billion

societal cost =
\$871 billion

Source: National Safety Council


MSW Related Fatalities By Month



61%

of Municipal Solid Waste (MSW) related fatalities last year were civilian fatalities

Source: SWANA



For every 10 waste vehicles in a fleet, there will be two accidents annually, and one of every nine collisions will involve bodily injury to the other party.

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Source: Waste Advantage

The Cost of Backing Accidents

\$7,400

PROPERTY
DAMAGE ONLY

\$27,558

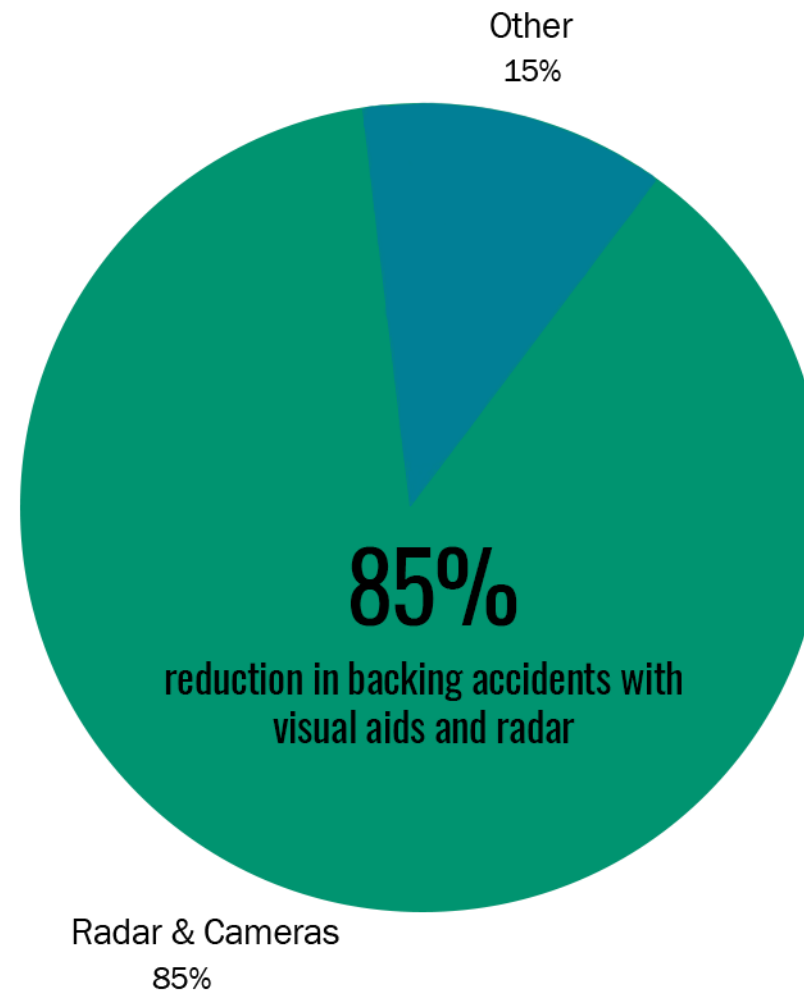
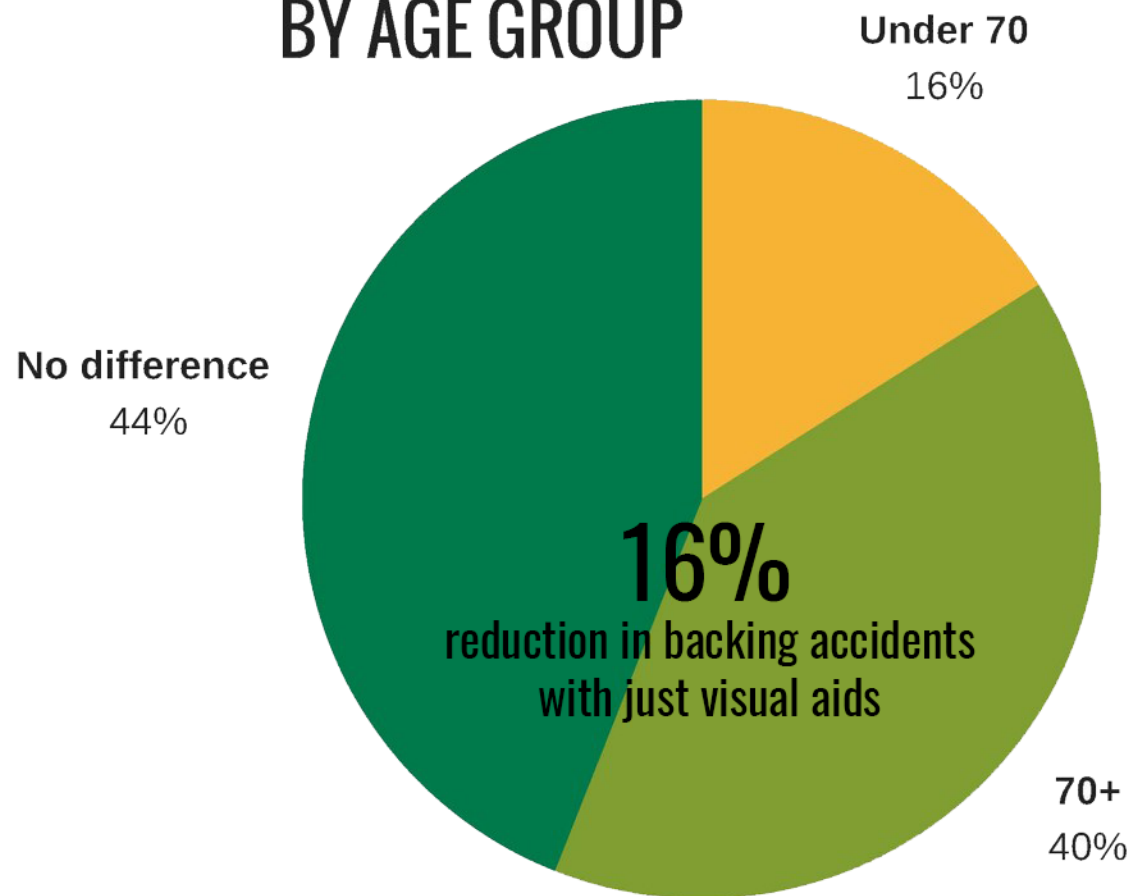
INJURY

\$500,000

FATALITY

Source: National Safety Council

REDUCTION IN BACKING ACCIDENTS BY AGE GROUP



Source: Insurance Institute for Highway Safety
Highway Loss Data Institute & PRECO

Take a **Passive Safety System** (cameras & mirrors) and turn it into an **Active Safety System** (cameras, mirrors & **radar object detection**).





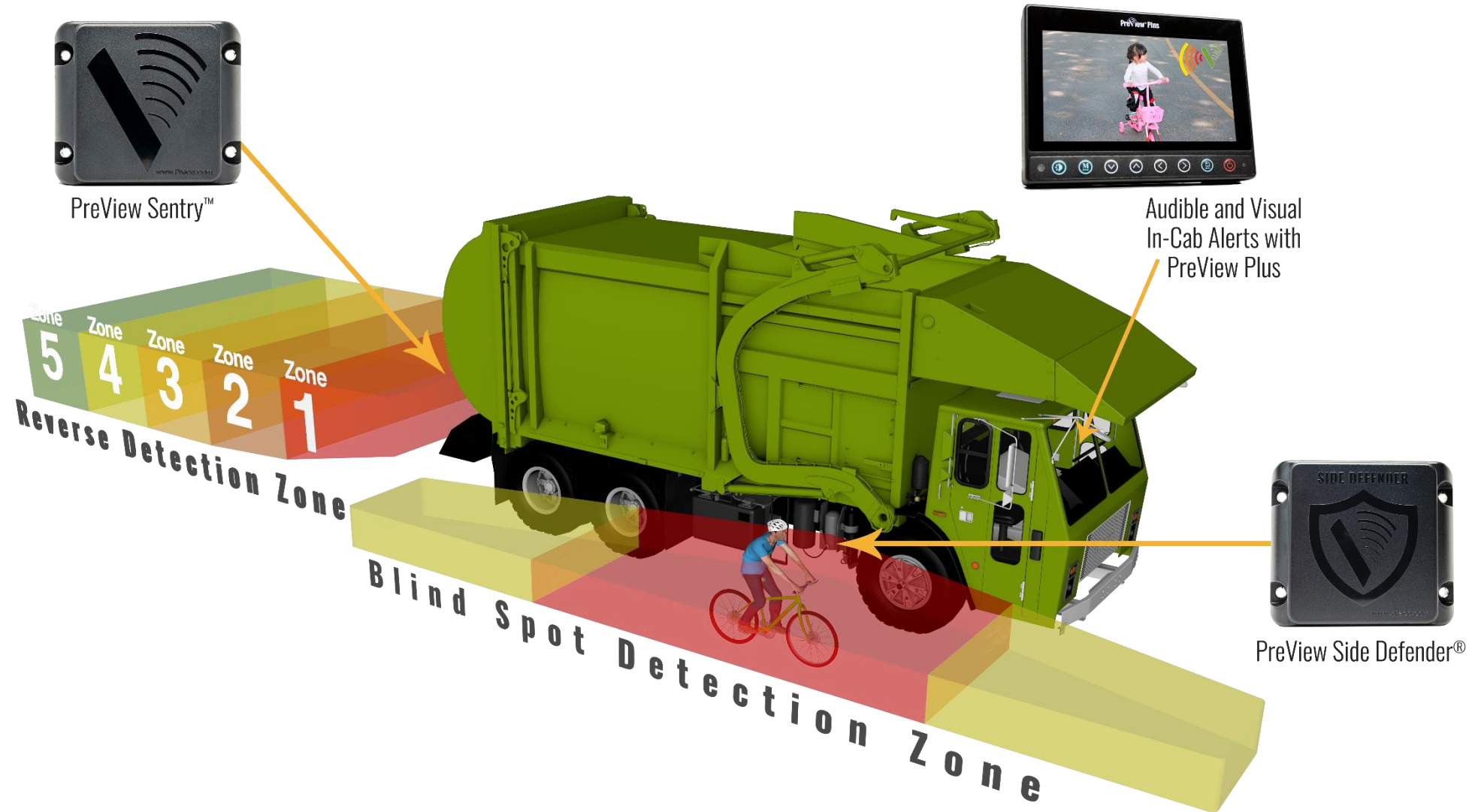
"PRECO RADAR SAVED THAT MAN'S LIFE."

- Perry Mitrano, City of Bunnell

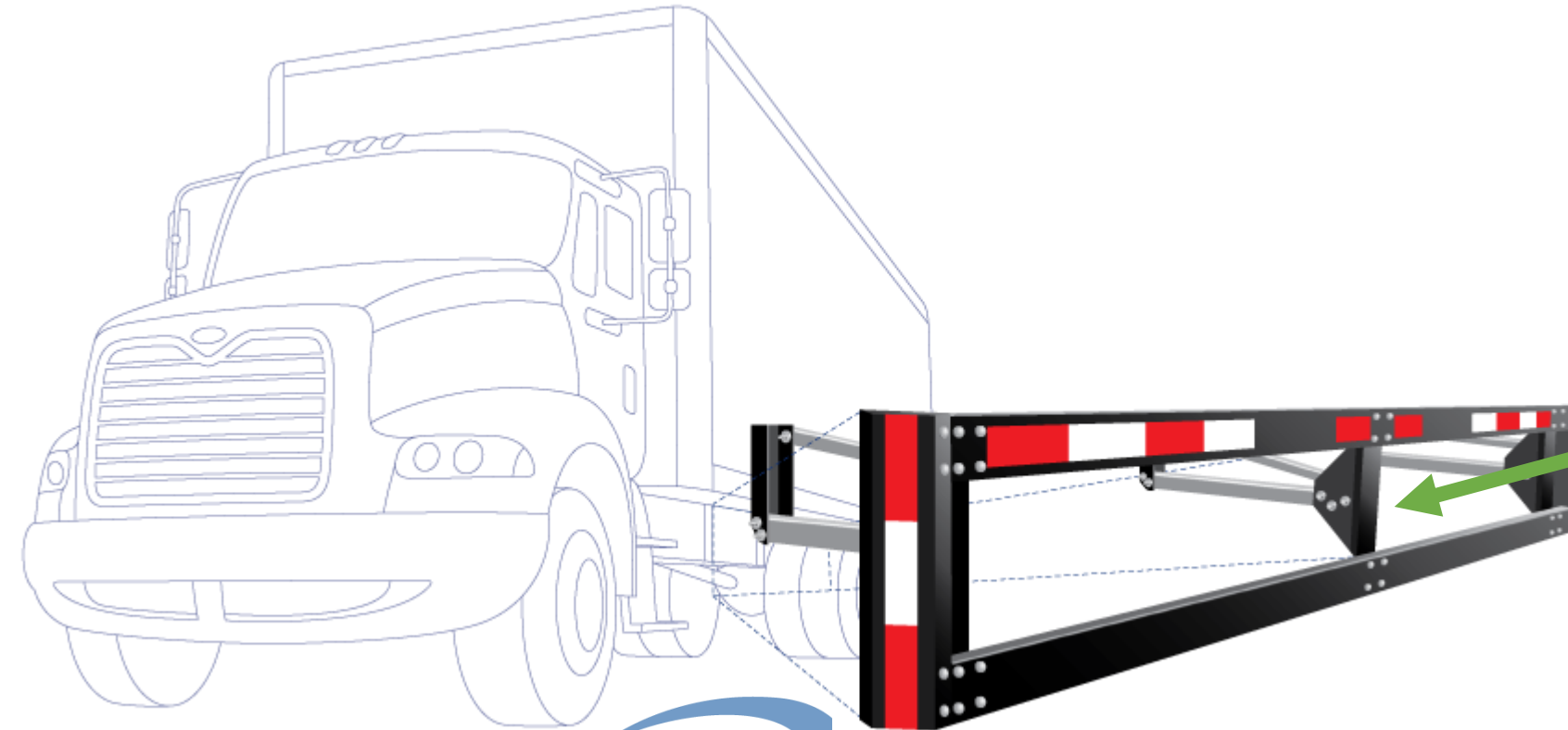
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A COMPLETE SAFETY SOLUTION WITH PREVIEW RADAR

PRECO
ELECTRONICS



PRECO's PreView Side Defender® and Airflow's Deflector Side Guards Meeting the Vision Zero Standard



PreView Side Defender®



Airflow Deflector Side Guard

This is how we help keep our communities safer!

Let's talk.

We look forward to answering your questions.