

Shannon Harrop  
Southwestern Sales



## Southwestern Sales Company



- 1977 Company founded in MS
  - 1980 Moved business to Bentonville, AR
  - 1984 **Polylite**® brand trademarked
  - 1996 Moved to current campus in Rogers, AR
  - 2002 Purchased **Enstar**™ ADC landfill tarps
  - 2006 Athletic Field Covers added to product offering
  - 2009 **tarpARMOR**® brand trademarked. Bi-LINE introduced.
  - 2011 Acquired Mercer Motor Works and TDS30HC
  - 2015 Plant expanded to over 75,000 sq ft.
  - 2019 Launched **windARMOR**™ Portable Litter Fences
  - 2020 Releasing TDS40XS Tarp Deployment System
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## Product Divisions

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- Sidewall Curtain
- Insulated Curtain
- Roll-Up Curtain Systems
- Egg Belt
- Winching Hardware
- Fan Covers
- End Doors
- Stir Fans
- Solar Heating Systems



- Landfill ADC Tarps
- Landfill Tarp Systems
- Portable Litter Fences
- Truck Tarps
- Truck Tarp Hardware
- Fall Protection Equipment
- Custom Tarps
- Custom Engineered Products of Fabric and Metal

# Brand Portfolio

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 **SW Agricultural**

  
solar **BROOD**®

  
**S-FLEX**  
EXPRESS

**Polylite® Super**

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**Polylite® Titan**

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**TDS**  
TARP DEPLOYMENT SYSTEM

**TACTICAL TEXTILE**™  
**tarpLOX**™

  
**WindARMOR**™  
PORTABLE LITTER FENCES

**Bi-LINE**™  
Fall Restraint

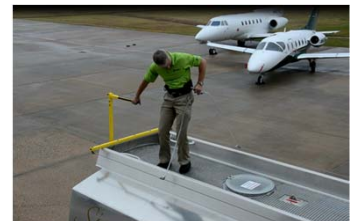
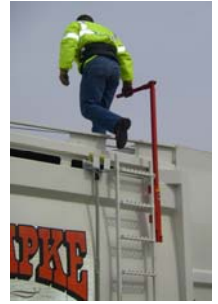
  
EXPANDABLE™  
**EGG**  
GARBAGE GEAR

**safe MOUNT**™



# Bi-LINE™ Fall Restraint

- 13,000 systems installed worldwide since 1997
- Worldwide patent
- Began installing in USA in 2009
- Southwestern Sales Co. is exclusive manufacturer and distributor for North, Central and South America
- Applications include: aircraft refueling vehicles, oil tankers, refuse collection vehicles, rail cars, cooling towers, portable generators, spreader bodies, work platforms



**safe™  
MOUNT**



EXPANDABLE™  
**EGG**  
GARBAGE GEAR

**Work Safe. Work Smart.**  
Use Your EGG and Keep Your Feet On The Ground.





**WindARMOR™**  
PORTABLE LITTER FENCES



**TDS**  
TARP DEPLOYMENT SYSTEM



**TACTICAL TEXTILE™**






**Lithium-ion batteries contain a flammable electrolyte and lithium is highly reactive which poses dangers when handling it as a waste item.**


**• NEVER THROW WATER ON A BURNING LI-ION BATTERY! If a lithium-ion battery does catch on fire, it will burn even more violently if it comes in contact with water or even moisture in the air. A fire extinguisher must be used.**







**tarpaARMOR®**

**TACTICAL  
TEXTILE™**  
ADC650FR

  
FR

  
AR

  
UV

**SELF-EXTINGUISHING  
HINDERS FIRE PROPAGATION  
INHIBITS & DELAYS IGNITION**

**+ HIGH UV STABILITY  
+ HIGHEST TENSILE STRENGTH**

**ISO 13501-1 Class D & DIN 4102-1 Class B2**



**TDS**  
TARP DEPLOYMENT SYSTEM

**Integrated Odor Control  
with Direct Injection Bio-  
Augmentation Solution**







**NCM**  
Odor Control

**Integrated Odor Control  
with Automized  
Neutralizer Solution**



**WindARMOR™**  
PORTABLE LITTER FENCES







**WindARMOR™**  
PORTABLE LITTER FENCES

- Adjustable outriggers can be positioned below grade for greater stability – even on slopes
- Adjustable Lifting Brackets can be set to lift from front, back or both
- No-Gap design minimizes litter leaks between adjoining fence sections

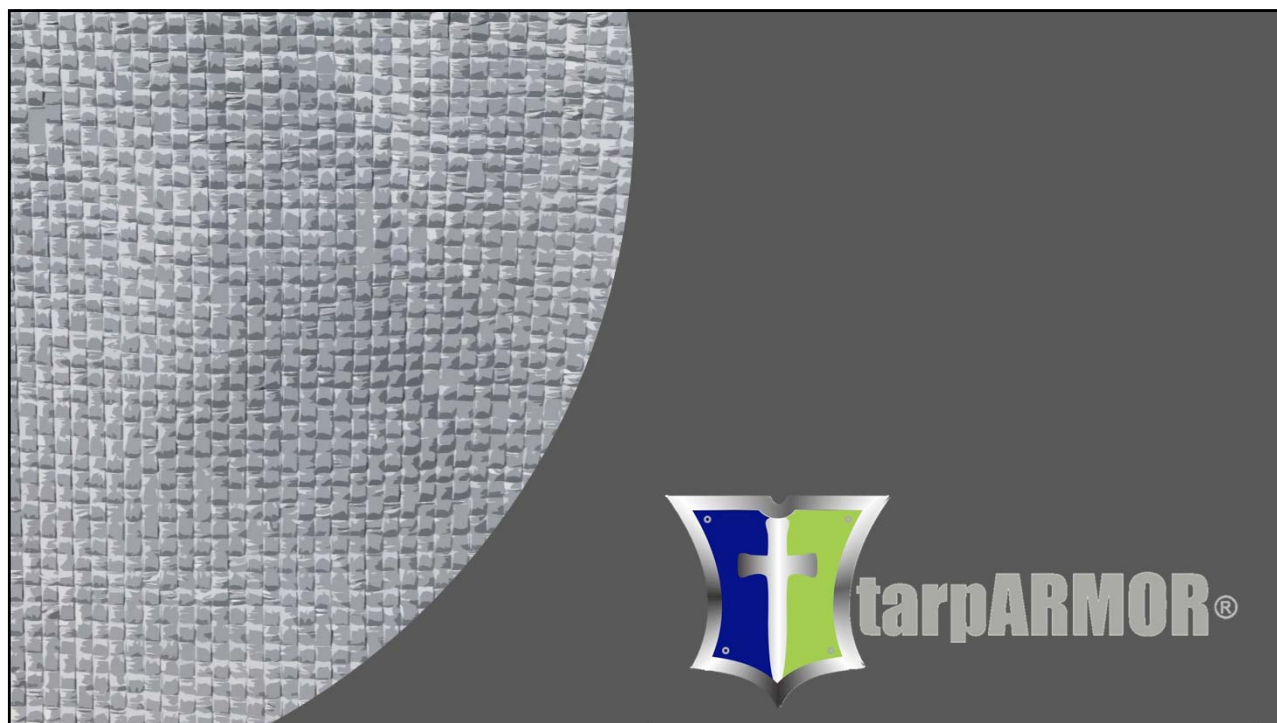
Outriggers at or below grade level

Lift brackets on front, back or both

Optional Odor Control System  
Factory engineered mounting system for bolt-on installation

Southwestern Sales Company • Rogers, AR • 800-427-9368 • www.tarpARMOR.com

tarpARMOR®



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